

XDIÁK-2-

Qrup---M175. M74. M74a

1. Complete the sentence with the correct conjunction: He was tired, ... he continued working.

- but
- because
- so
- and
- or

2. Complete the sentence with the correct conjunction: She is very friendly ... everyone likes her.

- so
- although
- but
- and
- if

3. Complete the sentence with the correct conjunction: We missed the bus ... we were late.

- because
- although
- or
- and
- if

4. Choose the correct variant: How long ... you ... him?

- have/ known
- did/ know
- do/ know
- has/ knew
- are/ knowing

5. Complete the sentence with the correct variant: Would you like ... orange juice or water?

- some
- to
- a
- few
- any

6. Complete the sentence: A film that makes people laugh is called a

- comedy
- horror
- documentary
- thriller
- drama

7. Choose the correct variant: A film that takes place in space or in the future is usually a

- science fiction
- thriller
- documentary
- romantic
- action

8. Complete the sentence: When white flakes fall from the sky in cold weather, it is

- snowy
- rainy
- foggy
- cloudy
- windy

9. Complete the sentence: There is lightning, thunder, and heavy rain. It is a ... day

- stormy
- snowy
- foggy
- cloudy
- dry

10. Complete the sentence with the correct variant: You should take an umbrella because it's going to

- rain
- rainy
- be sunny
- be cloudy
- snow

11. Choose the correct variant: The person who is not innocent is

- guilty
- free
- witness
- police
- victim

12. Choose the correct variant: Would you like milk with your cookies?

- some
- a
- an
- any
- few

13. Choose the correct variant: He always likes piece of chocolate.

- a

- the
- some
- an
- little

14. Choose the correct variant: How stars are there in the sky?

- many
- much
- some
- any
- little

15. Choose the correct variant: How information is on the internet?

- much
- many
- some
- any
- few

16. Choose the correct variant: two birds sitting in that tree.

- There are
- There is
- It
- It is
- A

17. Choose the correct variant: many guests from foreign countries in our city last month.

- There were
- There is
- There was
- There are
- A

18. Choose the correct variant: an accident yesterday.

- There was
- There were
- There is
- There are
- It was

19. Choose the correct conjunction. Tom went to bed early yesterday he was tired.

- because
- and
- so
- but
- if

20. Choose the correct variant: That`s a idea! Let`s do it!

- good
- bad
- awful
- dreadful
- terrible

21. Which word goes in the space? Simon and Emma going to get married.

- aren`t
- don`t
- isn`t
- doesn`t
- is

22. Which sentence is correct?

- I`ve seen that film before.
- I`ve see that film before.
- I`ve saw that film before.
- I haven`t saw that film before.
- I haven`t see that film before.

23. Fill in the gap with the appropriate word. I don't have children yet, but we want to have two or three eventually.

- any
- some
- much
- a
- an

24. Fill in the gap with the appropriate word. Are there Mexican restaurants in your part of town?

- any
- some
- have
- a
- an

25. Fill in the gap with the appropriate word. This was an easy exercise and I didn`t make mistakes!

- any
- some
- have
- a
- an

26. Fill in the gap with the appropriate word. I'm writing to you to let you know that I to Devon. I can't wait anymore!

- am going to move
- is going to move
- are going to move
- is go to move
- are to move

27. Choose the correct variant. Everything in my life. We want to live in a house near the Maiden Tower.

- is going to change
- am going to change
- are going to change
- is go to change
- are to change

28. Choose the correct variant. We..... a big house, because we..... it all weekends.

- are not going to buy; are not going to tidy
- is not going to buy; is not going to tidy
- am not going to buy; am not going to tidy
- not going to buy; not going to tidy
- are not go buy; are not go tidy

29. Choose the correct variant. My wife and I..... new job too, because Brighton is too far away and we to work for hours every day.

- are going to find; are not going to travel
- is going to find; is not going to travel
- am going to find; am not going to travel
- to go finding; is not going to travel
- are go find; is not go travel

30. Choose the correct variant. I knew Mary was very busy, so I her.

- didn't disturb
- doesn't disturb
- are not disturb
- is not disturbing
- not disturbed

31. Choose the correct variant. She was very thirsty. She the water very quickly.

- drank
- drink
- drinks
- didn't drink
- didn't drank

32. Choose the correct variant. Madame Amy and I played tennis yesterday. She's much better than me, so he easily.

- won
- win
- wins
- didn't won
- wined

33. Choose the correct variant. Jane a lot of money the day before yesterday. She a dress.

- spent, bought
- spend, buy
- spend, buying
- spent, buy
- bought, spent

34. Choose the correct variant.
..... a restaurant in the village?

Yes,

- Was there, there was
- There were, were there
- Was there, is there
- Were there, there were
- There are, are there

35. Choose the correct variant.
..... any planes or helicopters?

No,

- Were there, there weren't
- There were, were there
- Was there, there was
- Were there, there were
- There are, are there

36. Fill in the blank with appropriate degree of comparison of adjective. I think she is still ill. She looks even than last week.

- worse
- the worst
- bad
- badder
- the baddest

37. Fill in the blank with appropriate degree of comparison of adjective. His results are not as as his colleague's.

- good
- better

- the best
- gooder
- the goodest

38. Fill in the blank with appropriate degree of comparison of adjective. Shakespeare is known as one of the men in English Literature.

- greatest
- great
- greater
- more greater
- the most greatest

39. Fill in the blank with appropriate degree of comparison of adjective. Our English class is than your math class.

- more interesting
- the most interesting
- interesting
- interestinger
- interestingest

40. Choose the correct variant. Although there were witnesses, the number of residents who have been questioned on this matter is quite small.

- a lot of
- much
- plenty
- lots
- none

41. Choose the correct variant. They in the same class with him at high school 4 years ago.

- were
- was
- is
- are
- am

42. Choose the correct variant.

A: he a delivery man in the past?

B: No, he

- was, wasn't
- was, weren't
- are, aren't
- is, aren't
- were, weren't

43. Choose the correct variant. Lara and I at restaurant that night, and you with us.

- were, were
- was, were
- were, was
- is, were
- is, was

44. Choose the correct variant. a clock on the wall in our classroom? What time is it?

- Is there
- Are there
- There is
- There are
- Were there

45. Choose the correct variant. She..... to London three times.

- has been
- have been
- was
- is
- be

46. Choose the correct variant. Where you for your last holiday?

- did, go
- did, went
- do, went
- do, go
- did, gone

47. Choose the correct variant. What you for breakfast last week?

- did, eat
- did, ate
- do, eat
- do, ate
- did, eaten

48. Choose the correct negative sentences. We had toast for breakfast yesterday.

- We didn't have toast for breakfast yesterday.
- We don't have toast for breakfast yesterday.
- We didn't had toast for breakfast yesterday.
- We doesn't have toast for breakfast yesterday.
- We don't had toast for breakfast yesterday.

49. Choose the correct negative sentences. My sister made homemade pizza for us last weekend.

- My sister didn't make homemade pizza for us last weekend.
- My sister don't make homemade pizza for us last weekend.
- My sister don't made homemade pizza for us last weekend.
- My sister didn't made homemade cake for us last weekend.
- My sister doesn't make homemade cake for us last weekend.

50. Choose the correct negative sentences. He wrote a message to his friend.

- She didn't write a message to his friend.
- She didn't wrote a message to his friend.
- She don't write a message to his friend.
- She doesn't write a message to his friend.
- She don't wrote a message to his friend.

51. Choose the correct variant. He an architect but he at the moment.

- is, isn't working
- are, aren't working
- is, are working
- are, isn't working
- aren't, isn't working

52. Choose the correct variant. At the moment, they ... lunch.

- are having
- am having
- had
- was having
- were having

53. Choose the correct variant. I ... the newspaper now.

- am reading
- are reading
- is reading
- was reading
- were reading

54. Choose the correct variant. Yesterday was the ... day this summer.

- hottest
- hotest
- hotter
- most hottest
- more hottest

55. Choose the correct variant. This is ... movie I have ever seen.

- the best
- best

- the bestest
- the better
- most better

56. Find the suitable variant. This is the..... movie I have ever seen.

- worst
- bad
- worse
- more bad
- badly

57. Choose the correct option. There isn't milk in the fridge

- much
- few
- a few
- many
- some

58. Choose the correct variant. She is ... person in our class.

- the tallest
- tallest
- taller
- most tallest
- more taller

59. Choose the correct variant. I think there is ... milk in the fridge.

- some
- few
- a few
- many
- anything

60. Choose the correct variant. ... money do you have?

- How much
- How many
- How few
- How a few

- How

61. Choose the correct variant. How much water do you drink? " ... ".

- A lot
- A lot of
- Any
- A few
- Few

62. Choose the correct variant. Why ... you absent yesterday?

- were
- was
- are
- have
- is

63. Choose the correct variant. I ... a child when I first saw you.

- was
- were
- are
- is
- am

64. Choose the correct variant. Be careful! There is ... snow on the road.

- a lot of
- lot of
- many
- nothing
- a few

65. Choose the correct variant. I ... to work right now.

- am driving
- drive
- am drive
- were driving
- was driving

66. Choose the correct variant. I ... golf with my friends this weekend.

- am going to play
- am going to playing
- going to play
- going to playing
- goes to playing

67. Choose the correct variant. She ... to us.

- has never lied
- never has lied
- never lied
- to lied
- to never has lied

68. Choose the correct variant. I ... the keys that I lost yet.

- haven't found
- finded
- haven't find
- haven't finded
- not finded

69. Choose the correct variant. My brother ... his leg.

- has broken
- have broken
- has broke
- have broke
- broke

70. Choose the correct variant. I have known Mike ... 2000.

- since
- for
- while
- yet
- already

71. Choose the correct variant. ... they completed the project?

- Have
- Has
- Having
- Are
- To have

72. Choose the correct conjunction. You can have tea ... coffee with your breakfast.

- or
- but
- because
- and
- so

73. **Choose the correct variant.** There aren't ... chairs in the room.

- any
- some
- much
- a
- an

74. **Choose the correct variant.** What would a person most likely steal during a mugging?

- A wallet
- A shop
- A car
- A job
- A book

75. **Choose the correct variant.** Where can I change money?

- At the bank
- At the post office
- At the supermarket
- At the cinema
- At the library

76. **Choose the correct variant.** ... apples do you want to buy?

- How many
- How much
- How
- How often
- How far

77. **Choose the correct variant.** She ... TV right now.

- is watching
- watched
- watches
- has watched
- watch

78. **Choose the correct variant.** They ... in the garden at the moment.

- are playing
- played
- plays
- play
- have played

79. **Choose the correct variant.** I ... my homework now, please don't disturb me.

- am doing
- did
- do
- have done
- was doing

80. **Choose the correct variant.** Listen! The baby

- is crying
- cried
- cries
- has cried
- was crying

81. **Choose the correct variant.** What ... your brother ... these days?

- is / doing
- does / do
- has / done
- do / does
- is / do

82. **Choose the correct variant.** I would like to ... a room for three nights.

- reserve
- make
- cancel
- ask
- pay

83. **Choose the correct statement.**

- "This test is easier than the last one."
- "He is more taller than his brother."
- "My car is more faster than hers."
- "She is more smarter than him."
- "They are more friendlier than us."

84. **Choose the line of uncountable nouns.**

- furniture, toothpaste
- moment, bridge
- book, literature
- flour, worker
- word, driver

85. **Choose the correct variant:** ___ you have a good time last summer?

- Did

- Were
- Do
- Will
- Are

86. Choose the correct variant: We expected him for dinner, but he ____.

- didn't come
- don't come
- isn't coming
- hasn't come
- doesn't come

87. Choose the correct variant: I ____ dinner with my family now.

- am having
- was having
- will be having
- has
- have

88. Choose the correct variant: They ____ half of the materials today.

- have collected
- had collected
- were collected
- was collected
- has collected

89. Choose the correct variant. I _____ tired last week.

- was
- have
- were
- are
- am

90. Choose the correct variant. Where ____ you yesterday?

- were
- are
- was
- have
- am

91. Choose the suitable option. I ____ TV last night.

- watched
- watch
- watches
- was watch

- watching

92. Circle the correct variant with a verb in the past simple.

- go–went
- go–goes
- go–have go
- go–goed
- go–do go

93. Circle the correct variant with a verb in the past simple.

- get–got
- get–getter
- get–gets
- get–do get
- get–getting

94. Choose the regular verb:

- work
- go
- do
- meet
- see

95. Choose the correct variant. They just arrived at the airport.

- have
- has
- had
- having
- are

96. Choose the correct answer: Do they have a country house near the sea?

- No, they don't
- No, they have no
- Yes, they have
- Yes, we do
- No, they have

97. Complete the sentence with the correct variant: I ... any English books.

- have not got
- has not got
- has
- don't have got
- have got not

98. Choose the correct variant: There ... any security guards in front of their building, but there ... security cameras.

- aren't/ are
- aren't/ aren't
- weren't/ weren't
- aren't/ is
- was/ wasn't

99. Choose the correct form of the verb "meet": I ... my friends in the cafe after school yesterday.

- met
- meet
- meeting
- is meeting
- meets

100. Choose the correct variant: Nina ... in the park alone yesterday morning and she ... a book.

- sat/ read
- can sit/ reads
- sits/ reads
- is sitting/ is reading
- sat/ reads

101. Complete the sentence with the correct variant: Be careful! You ... drop that vase.

- are going to
- will be
- going to are
- is going
- will

102. Choose the correct variant. This is ... car in the whole town.

- the fastest
- fastest
- faster
- more faster
- the most faster

103. Choose the correct variant. If I want to pass the exam, I need to study

- a lot
- a lot of
- many
- few
- a few

104. Choose the correct variant. Next year she ... Spanish well.

- is going to speak
- going to speak
- is going to speaking
- to speak
- go to speak

105. Choose the correct variant. Look at the sky! It

- is going to rain
- is going to raining
- go to rain
- going to rain
- going to raining

106. Choose the correct variant. My mother ... to make pasta tonight.

- is going
- are going
- am going
- to going
- going

107. Choose the correct variant. Anar ... football with Ali and Araz.

- is playing
- play
- are playing
- to play
- playing

108. Choose the correct variant. He hasn't ... back home yet.

- been
- was
- were
- be
- to be

109. Choose the correct variant. I think they ... very hard, aren't they?

- are working
- is working
- works
- was working
- am working

110. Choose the correct variant. I ... in Japan last month.

- was
- were
- are
- is
- did

111. Choose the correct variant. Where ... you yesterday?

- were
- was
- is
- are
- had

112. Choose the correct variant. My mom and my dad ... very happy when I was born.

- were
- are
- am
- was
- is

113. Choose the correct variant. My brothers ... on holiday in Italy. It was great.

- were
- weren't
- was
- wasn't
- is

114. Choose the correct variant. The first Olympic Games ... in Greece.

- were
- was
- are
- is
- has

115. Choose the correct variant. My family and I ... in London when I was young.

- lived
- live
- to live
- lives
- living

116. Choose the correct variant. He didn't ... me because I was behind the tree.

- see

- saw
- sees
- to see
- seeing

117. Choose the correct variant. What is the simple past of " buy " ?

- bought
- buys
- buying
- buy
- to buy

118. Choose the correct variant. She ... for her English test yesterday.

- studied
- to study
- study
- studies
- studying

119. Choose the correct variant. What is the simple past in negative of " enjoy " ?

- didn't enjoy
- didn't enjoyed
- don't enjoy
- no enjoy
- not enjoy

120. Choose the correct variant. What is the simple past of " see " ?

- saw
- sees
- seen
- seeing
- to see

121. Choose the correct variant. Alex did not ... last weekend.

- work
- worked
- working
- to work
- works

122. Choose the correct variant. ... Mike visit his grandmother last week?

- Did
- Does

- Are
- Do
- Is

123. Choose the correct variant. What ... you eat for lunch yesterday?

- did
- do
- were
- was
- is

124. Choose the correct variant. Sorry, I ... hear you at the door.

- didn't
- wasn't
- weren't
- am not
- is not

125. Choose the correct variant. I ... to the mall after school.

- went
- gone
- goes
- to go
- goed

126. Choose the correct variant. ... you see Jody's new dog yesterday?

- Did
- Does
- Do
- Are
- Is

127. Choose the correct variant. Who kills someone?

- a murderer
- a robber
- a burglar
- a mugger
- a shoplifter

128. Choose the correct variant. Who attacks someone in the street and steals their money?

- a mugger
- a robber
- a burglar

- a murderer
- a shoplifter

129. Choose the correct variant. Who sells illegal drugs?

- a drug dealer
- a car thief
- a terrorist
- a shoplifter
- a murderer

130. Choose the correct variant. I am hungry. ... there any apples in your backpack?

- Are
- Is
- Am
- To be
- To have

131. Choose the correct variant. Sorry, Dad. ... nothing left

- There is
- There are
- To have
- There no
- Not

132. Choose the correct variant. There ... a lot of errors on this page.

- are
- is
- has
- am
- to be

133. Choose the correct variant. There ... a euro and ten cents on the counter.

- is
- are
- to be
- have
- am

134. Choose the correct variant. There ... any wine left.

- isn't
- aren't
- to be
- do

- have

135. Choose the correct variant. ... no children on the playground.

- There were
- There was
- Were there
- There not
- Was there

136. Choose the correct variant. How many boys ... in the class?

- were there
- was there
- there were
- there was
- there is

137. Choose the correct variant. ... pens in my pencil case.

- There weren't
- There isn't
- Were there
- Was there
- Not there

138. Choose the correct variant. ... a cinema in my neighborhood.

- There was
- There were
- Were there
- Was there
- There not

139. Choose the correct variant. ... a train at 5 o'clock.

- There was
- There were
- There not
- Were there
- Was there

140. Choose the correct variant. Which is a comparative adjective?

- bigger
- biggest
- big
- very big
- too big

141. Choose the correct sentence about future plan (going to).

- I am going to visit London.
- I going visit London.
- I have been go to visit London.
- I will have been visited London.
- I visits London.

142. Choose the correct question with "how much."

- How much money do you have?
- How much apples do you want?
- How many milk do you want?
- How many sugar do you want?
- How much oranges are there?

143. Choose the correct past simple sentence.

- She went to school yesterday.
- She go to school yesterday.
- She goes to school yesterday.
- She going to school yesterday.
- She gone to school yesterday.

144. Choose the correct variant. A place where criminals stay is:

- prison
- hospital
- hotel
- school
- office

145. Choose the correct variant. If someone did the crime, he is:

- guilty
- innocent
- free
- happy
- safe

146. Choose the correct variant. If a person breaks the law, he may:

- pay a fine
- buy food
- drink tea
- watch TV
- read books

147. Choose the correct sentence with " there are".

- There are three books.
- There are some three in books.
- There are a book.
- There is books.
- There are one book.

148. Choose the correct present continuous sentence.

- She is playing football now.
- She play is football now.
- She playing football now.
- She is played football now.
- She is plays football now.

149. Choose the correct variant. Which word is an adverb?

- quickly
- quick
- quickness
- quicker
- quickest

150. Choose the correct present perfect sentence.

- I have seen that film.
- I seen that film.
- I see that film yesterday.
- I seeing that film.
- I sees that film.

151. Choose the correct variant. He studied hard _ passed the exam.

- and
- but
- because
- or
- if

152. Choose the correct comparative sentence.

- This test is more difficult.
- This test is more difficulty.
- This test is most difficult.
- This test most difficult.
- This test very difficult.

153. Choose the correct variant. Prediction with going to:

- Look at the clouds. It is going to rain.
- Look at the clouds. It will have been raining
- Look at the clouds. It is raining.
- Look at the clouds. It rained.
- Look at the clouds. It rains yesterday.

154. Choose correct how much question.

- How much water do you drink?
- How many water do you drink?
- How dou you water do you drink?
- How much waters do you drink?
- How dou much you drink?

155. Choose the correct variant. Past simple of see is:

- saw
- seed
- seen
- see
- seeing

156. Choose the correct variant. What part of speech is quickly?

- adverb
- verb
- adjective
- noun
- pronoun

157. Choose the correct variant. What part of speech is beautiful?

- adjective
- adverb
- verb
- noun
- conjunction

158. Choose the correct variant. Which type of film shows future technology, space travel, or aliens?

- science fiction
- comedy fiction
- horror
- music films
- cartoon

159. Choose the correct variant. Which word means in another country?

- abroad
- middle
- inside
- above
- beside

160. Choose the correct variant. Which question is used to offer something politely?

- Would you like some tea?
- Do you like tea?
- Did you like tea?
- Are you liking tea?
- Would dou you liking tea?

161. Choose the correct variant. She ___ finished her homework.

- has
- is hase
- did
- was
- is

162. Choose the correct variant. Which sentence is true?

- gold is more valuable than silver
- water is drier than sand
- ice is hotter than fire
- Coffee is more popular than tea in the UK.
- cars are smaller than bicycles

163. Choose the correct variant. Then ___ some cream cheese on the bread.”

- put
- cut
- eat
- mix
- slice

164. Choose the correct variant. Which room is for welcoming guests?

- hall
- kitchen
- bedroom
- bathroom
- dining room

165. Choose the correct variant. Which of the following is an uncountable noun?

- water

- chair
- book
- apple
- car

166. Choose the correct variant. What ... you ... yesterday?

- did/do
- are/doing
- does/do
- do/did
- were/doing

167. Choose the correct variant. This phone is _____ than that one

- better
- good
- best
- well
- the best

168. Choose the correct variant. I like action films _____ my sister prefers romantic comedies.^[SEP]

- but
- because
- and
- or
- so

169. Choose the correct variant. She _____ already _____ three horror films this month.

- has ... seen
- have ... see
- is ... seeing
- saw..see
- sees,seen

170. Choose the correct variant. When the sun is shining, the weather is:

- sunny
- rainy
- windy
- cloudy
- snowy

171. Choose the correct variant. Which weather word means not warm?

- cold

- sunny
- hot
- warm
- dry

172. Choose the correct variant. Which sentence uses a superlative adjective?

- This is the most interesting book.
- This book is more interesting.
- This book is interesting.
- This book is interesting than that.
- This book very interesting.

173. Choose the correct variant. The person who secretly takes goods from a shop without paying is called... .

- a shoplifter
- a murderer
- a car thief
- a mugger
- a burglar

174. Choose the correct variant. Which of these words describes a criminal who illegally enters homes or buildings to steal?

- Burglar
- Shoplifter
- Murderer
- Car thief
- Mugger

175. Choose the correct variant. Someone who steals cars (usually by breaking in or hot-wiring) is known as... .

- a car thief
- a murderer
- a shoplifter
- a mugger
- a burglar

176. Choose the correct variant. She _____ a beautiful dress at the party last night.

- wore
- wear
- wears
- wearing
- worn

177. Choose the correct variant. He ____ his keys on the table this morning.

- left
- leave
- leaves
- leaving
- leaved

178. Choose the correct variant. ... Emma worried?

- Was
- Were
- Did
- Do
- Does

179. Choose the correct variant. Which sentence is in the Present Continuous Tense?

- She is eating lunch.
- She eats lunch now.
- She ate lunch.
- She will eat lunch.
- She has eaten lunch.

180. Choose the correct variant. Choose the correct group of words that can be used with the verb "GET".

- up / tired / angry
- a shower / a good time
- homework / breakfast
- a party / dinner / fun
- a good time / married

181. Choose the correct variant. ... a lot of people at the concert yesterday.

- There were
- There are
- There was
- There is
- There been

182. Choose the correct variant. I'd like to work ... and learn about a new country.

- abroad
- out
- away
- about
- off

183. Choose the correct variant. Right now she ... (talk) on the phone, so she usually ... (not answer) messages during calls.

- is talking / doesn't answer
- talks / doesn't answer
- talks / isn't answering
- is talking / isn't answering
- talk / don't answer

184. Choose the correct option to complete the sentence: He was found ... of stealing money and sent to ... for five years.

- guilty / prison
- prison / guilty
- innocent / jail
- guilty / court
- prison / innocent

185. Choose the correct variant. We watched a great film

- last night
- at yesterday
- the yesterday
- night yesterday
- evening night

186. Make up a correct full question from the prompt: Who / go with?

- Who do you go with?
- Who you go with?
- Who did go with?
- Who goes you with?
- Who going with you?

187. Choose the correct variant. Your friend just told you some surprising news (e.g. "I won the lottery!"). What do you say to show you are shocked?

- I don't believe it!
- You look great!
- No problem.
- it's time to go.
- Thank you

188. Complete the sentence with the correct word. He..... his homework yet.

- hasn't finished
- didn't finish

- not finished
- doesn't finish
- hasn't finish

189. Fill in the blank with the correct option. I need sugar for this recipe.

- a little
- a few
- any
- many
- few

190. Choose the correct sentence:

- We have fun at the party.
- We make fun at the party.
- We do fun at the party.
- We take fun at the party.
- We haves fun at the party.

191. Choose the correct past simple form of the verb: Yesterday I ... to the shop and ... some bread.

- went / bought
- go / buyed
- goed / buyed
- went / buy
- go / bought

192. Choose the correct variant. Did you go out last night?

- Yes, I did.
- Yes, I go.
- No, I don't.
- Yes, I was.
- No, I am not.

193. Choose the correct variant. What did you wear yesterday?

- I wore a blue dress.
- I wear a blue dress.
- I am wearing jeans.
- I will wear a jacket.

- I wears a T-shirt.

194. Choose the correct variant. The next morning he ... a taxi to the airport and flew to London.

- took
- takes
- is taking
- will take
- take

195. Choose the correct variant. He ... up in the middle of the night because he ... a noise.

- got,heard
- B)go,hears
- make,do
 - get,take
 - got,hears

196. Choose the correct variant. Which room is used for both eating and hosting guests?

- Dining room
- Bathroom
- Study hall
- Kitchen
- Bedroom

197. Complete the sentence with the correct word: The ... felt ... when he saw the ... in the old

- guest, frightened, ghost, castle
- rent, strange, castle, ghost
- ghost, guest, rent, frightened
- castle, ghost, guest, strange
- frightened, ghost, castle, guest

198. Choose the correct variant. What does the word “argue” mean?

- To fight with words.
- To agree with others.
- To sleep quietly.
- To run very fast.
- To travel far away.

199. Choose the correct variant. ... you ... TV last evening?

- Did, watch
- Do, watch
- Does, watch

- Do, watched
- Did, watched

200. Choose the correct variant. The picture is hanging _ the wall, exactly _ the sofa.

- on / above
- in / under
- at / behind
- between / in
- under / opposite

1. Choose the correct variant. What does consumer behavior study?

- Buyers' behavior
- Sellers' salaries
- Number of factories
- Size of shops
- Product weight

2. Choose the correct variant. What is market research?

- The process of studying the market
- Producing goods
- Making advertisements
- Increasing prices
- To ignore what customers want

3. Choose the correct variant

What is the main purpose of advertising?

- To promote a product
- To hide a product
- To destroy a product
- To store a product
- To reduce production

4. Choose the correct variant

What is marketing analytics?

- Analyzing marketing data
- Producing goods
- Transporting goods
- Hiding goods
- Selling energy

5. Choose the correct variant

Who is a consumer?

- A person who buys a product
- A person who produces a product
- A person who transports a product
- A person who stores a product
- A person who repairs products

6. Choose the correct variant

What is the main purpose of a brand?

- To promote the product
- To hide the product
- To delete the product
- To lose the product
- To measure the product

7. Choose the correct variant

Which is an example of social media?

- Instagram
- Book
- Notebook
- Pen
- Table

8. Choose the correct variant

What is a marketing plan?

- A plan of marketing strategies
- Cooking dinner for the staff
- A house plan
- A city plan
- A transport plan

9. Choose the correct variant

What is a marketing strategy?

- A plan to sell products
- Hiding products
- Destroying products
- Stopping products
- Repairing products

10. Choose the correct variant

Which is a form of advertisement?

- Poster
- Pen
- Book
- Chair
- Table

11. Choose the correct variant

What is a brand logo?

- A symbol that represents a brand
- Product weight
- To hide the company name

- Product color
- Product price

12. Choose the correct variant

What is the purpose of market research?

- To study customers
- To hide products
- To delete products
- To stop products
- To reduce workers

13. Choose the correct variant

What is the effect of advertising?

- Attract customers
- Drive customers away
- Hide products
- Delete products
- Stop production

14. Choose the correct variant

What does marketing analysis do?

- Analyzes data
- Hides products
- Deletes products
- Stops products
- Reduces prices

15. Choose the correct variant

What is an example of advertising on social media?

- Sponsored post

- Sending a letter by post
- Pen
- Bag
- Table

16. Choose the correct variant

What does marketing study?

- Market and customers
- Buying personal clothes online
- Notebooks
- Chairs
- Tables

17. Choose the correct variant

What is price in marketing?

- The value of a product
- Buying a movie ticket for yourself
- Color
- Size
- Shape

18. Choose the correct variant

What is the main medium for advertising?

- Media
- Pen
- Notebook
- Book
- Table

19. Choose the correct variant

In marketing, who is the customer?

- The person who buys a product
- The person who produces it
- The person who transports it
- The person who stores it
- The person who repairs it

20. Choose the correct variant

What is the purpose of advertising?

- Increase sales
- Decrease sales
- Hide products
- Delete products
- Stop production

21. Choose the correct variant

What does marketing analytics measure?

- Marketing results
- Product weight
- Product color
- Product size
- Product length

22. Choose the correct variant

Advertising belongs to which field?

- Marketing
- Medicine
- Mathematics
- Physics
- Geography

23. Choose the correct variant. What is the main goal of marketing?

- To satisfy customer needs and create value
- To produce goods without studying market demand
- To reduce communication between buyers and sellers
- To sell products only through physical stores
- To focus only on company profit goals

24. Choose the correct variant. What does marketing mainly focus on?

- Understanding customers and market needs
- Ignoring feedback from buyers and users
- Producing products without planning strategy
- Limiting information about the company services
- Avoiding research about competitors activities

25. Choose the correct variant. What is market research used for?

- To collect information about customers and markets
- To increase factory machines and equipment
- To avoid studying consumer interests and habits
- To reduce communication with target customers and markets
- To control employees working inside companies

26. Choose the correct variant. What does consumer behavior study?

- How people choose and use products
- How factories build machines and equipment
- How companies transport goods internationally
- How managers control financial departments
- How workers organize production processes

27. Choose the correct variant. What is segmentation in marketing?

- Dividing customers into similar groups
- Increasing company expenses in advertising
- Selling the same product everywhere
- Ignoring differences between customer groups
- Producing goods without market planning

28. Choose the correct variant. What is targeting in marketing strategy?

- Selecting a specific customer group
- Selling products to every person equally
- Ignoring market research information
- Avoiding communication with potential buyers
- Producing goods without identifying users

29. Choose the correct variant. What does positioning mean in marketing?

- Creating a clear image in customers minds
- Increasing number of factory employees
- Changing production machines every year
- Avoiding communication with target markets
- Reducing information about company products

30. Choose the correct variant. What is a pricing strategy?

- A method used to set product prices
- A plan to reduce product quality levels
- A system to ignore consumer purchasing power
- A method to avoid communication with buyers
- A process to remove products from markets

31. Choose the correct variant. What is promotion in marketing?

- Communicating product value to customers
- Reducing customer knowledge about products
- Ignoring advertising and media activities
- Avoiding communication with potential buyers
- Limiting information about company services

32. Choose the correct variant. What is the role of a sales manager?

- Managing sales team and sales performance
- Ignoring communication with company customers
- Avoiding market research and analysis tasks
- Limiting information about product availability
- Producing goods without sales planning

33. Choose the correct variant. What is digital marketing?

- Promoting products using online platforms
- Selling goods only in physical markets
- Avoiding communication through digital channels
- Ignoring social media marketing activities
- Limiting use of technology in marketing

34. Choose the correct variant. What is brand management?

- Managing company image and brand reputation
- Ignoring customer opinions about company products
- Avoiding communication with market audiences
- Reducing visibility of products in markets
- Limiting promotion of company services

35. Choose the correct variant. What is marketing analytics used for?

- Analyzing marketing data and performance
- Ignoring research about market trends
- Avoiding evaluation of marketing strategies
- Limiting information about customer behavior
- Reducing analysis of campaign results

36. Choose the correct variant. What are the 4Ps in marketing mix?

- Product price place and promotion
- Planning people process and performance
- Product policy power and participation
- Price planning production and partnership
- Promotion people product and performance

37. Choose the correct variant. What does product mean in marketing mix?

- Goods or services offered to customers
- Information about factory production systems
- Communication methods used in companies
- Financial results of company activities
- Plans created by company managers

38. Choose the correct variant. What does place mean in marketing mix?

- Distribution channels where products are sold
- Machines used in factory production lines
- Systems used for financial accounting
- Buildings used for company offices
- Technology used for employee communication

39. Choose the correct variant. What does price represent in marketing mix?

- Amount customers pay for products
- Quantity of goods produced in factories
- Number of employees in company offices
- Amount of time spent on production
- Level of technology used in factories

40. Choose the correct variant. What does promotion include in marketing mix?

- Advertising sales promotion and communication
- Production planning in factory systems
- Financial management in companies
- Technology used in manufacturing processes
- Buildings used for product storage and management

41. Choose the correct variant. What is advertising mainly used for?

- Informing customers about products

- Reducing company visibility in markets
- Avoiding communication with target audiences
- Ignoring customer interest in products
- Limiting information about company brands

42. Choose the correct variant. What is customer relationship management?

- Building long-term relationships with customers
- Ignoring feedback from company clients
- Avoiding communication with loyal buyers
- Limiting support services for customers and buyers
- Reducing contact with product users

43. What is marketing mainly concerned with?

- Creating, communicating, and delivering value to customers
- Producing goods and offering them to customers in markets
- Reducing production costs and improving product efficiency
- Storing goods and organizing product distribution systems
- Transporting goods and managing communication channels

44. According to the American Marketing Association (AMA), marketing includes which of the following?

- Processes for creating and delivering value to customers
- Activities related mainly to selling products to consumers
- Advertising products and improving product communication
- Transporting goods and managing distribution channels
- Setting prices and organizing product storage systems

45. According to Philip Kotler, marketing is the science and art of:

- Exploring, creating, and delivering value to satisfy customer needs
- Producing goods efficiently and setting competitive prices
- Increasing production levels and improving factory output
- Selling products and expanding company sales activities
- Controlling competitors and managing market competition

46. What does the modern marketing concept emphasize?

- Customer needs
- Only product production
- Maximum factory output
- Minimum advertising
- Warehouse management

47. In traditional marketing, the focus is mainly on:

- Selling the products
- Understanding customer needs
- Customer satisfaction
- Market research
- Customer service

48. Which marketing function involves identifying customer demands and developing products accordingly?

- Research
- Warehousing
- Transportation
- Packaging
- Grading

49. What is the purpose of branding in marketing?

- Giving a product a distinct identity
- Reducing production costs
- Transporting goods faster
- Storing products safely
- Eliminating competition

50. Which element of the marketing mix generates revenue?

- Price
- Promotion
- Place
- Packaging
- People

51. The marketing mix was originally introduced with four elements known as the:

- Four Ps
- Four Cs
- Four Ms
- Four Ds
- Four Ss

52. What are the four elements of the marketing mix (4Ps)?

- Product, Price, Place, Promotion
- Product, People, Profit, Plan
- Price, People, Place, Plan
- Product, Plan, Process, Promotion
- Price, Plan, Promotion, Product

53. What does “Product” refer to in the marketing mix?

- The features, design and branding of a product
- The location of stores, branding of a product
- The advertising budget, design a product
- The number of employees
- The delivery time, the features of a product

54. What does “Price” mean in marketing?

- The amount of money customers pay for a product
- The place where a product is offered to customers

- The cost of advertising and promotion activities
- The design and appearance of the product
- The total number of customers in the market

55. What does “Place” refer to in the 4Ps of marketing?

- Where and how the product is available to customers
- The packaging and physical appearance of the product
- The quality and durability of the product
- The cost involved in producing the product
- The name and logo of the company

56. What is the main purpose of promotion?

- To communicate with customers
- To increase production costs
- To change the product design
- To reduce product quality
- To limit customer access

57. Which company is known for using famous athletes in its promotions?

- Nike
- Amazon
- Walmart
- Zara
- Sainsbury

58. What pricing strategy does Amazon often use?

- Dynamic pricing that changes based on demand
- Free pricing where products are sold without fixed prices
- Fixed pricing where every product keeps the same price
- Random pricing where prices change without clear rules

- No pricing strategy used by the company in markets

59. What is an important factor when choosing the right place for a store?

- The presence of potential customers
- The color of the building
- The number of employees
- The company logo
- The product packaging

60. Why is promotion important for companies?

- It builds brand awareness
- It reduces product quality
- It increases transportation costs
- It limits customer choices
- It removes advertising

61. What is the goal of using the 4Ps in marketing?

- To achieve marketing objectives
- To reduce company profits
- To avoid customers
- To decrease product availability
- To stop advertising

62. What is the main goal of brand management?

- To guide organizations in creating brands
- To reduce the number of products in the market
- To eliminate competition completely
- To avoid marketing strategies
- To stop communication with customers

63. What is a brand according to marketing theory?

- Perception that exists in the minds of consumers
- A visual symbol such as a company name or logo
- A product offered in the market without identity
- A temporary marketing campaign for promotion
- A short-term advertisement used to promote products

64. Why are brands important for consumers?

- They help people make choices
- They increase production costs
- They reduce product quality
- They eliminate customer needs
- They prevent competition

65. What is branding?

- The process of building a brand
- The process of closing a company
- The removal of products from the market
- The reduction of advertising activities
- The process of ignoring customers

66. What is one goal of a successful brand?

- To create consumer loyalty
- To eliminate customer satisfaction
- To reduce brand recognition
- To hide company values
- To avoid marketing communication

67. What should a company do first when creating a brand strategy?

- Analyze the product and consumers

- Close the company temporarily
- Ignore customer needs
- Stop advertising activities
- Reduce product quality

68. What attracts consumers' attention to a new brand?

- Strong visual identity
- Lack of advertising
- Poor communication
- Low product quality
- Limited information

69. How can companies measure the effects of communication?

- By analyzing demand and sales
- By ignoring customer opinions
- By stopping marketing research
- By avoiding surveys
- By reducing communication channels

70. What is brand repositioning?

- Changing or modifying a brand's position in the market
- Permanently closing the brand and stopping its activity
- Completely removing the product from the market
- Avoiding competition by leaving the target market
- Stopping all marketing and promotional activities

71. Which P of marketing refers to the goods or services offered to customers?

- Product
- Price
- Promotion
- Place

- People

72. Which P of marketing involves determining how much customers pay?

- Price
- Product
- Promotion
- Place
- Performance

73. What does the Place element in the marketing mix focus on?

- Distribution channels
- Product features
- Advertising methods
- Pricing strategy
- Customer service

74. Promotion in the 4Ps includes which of the following?

- Advertising, sales promotion, public relations
- Product design and packaging public relations
- Distribution networks public relations
- Price discounts only public relations
- Employee training public relations

76. Consumer behavior studies:

- How individuals choose products
- Only the income of consumers products
- Only advertising effectiveness products
- Only pricing decisions products
- Only company profits products

77. Which factor most influences consumer behavior?

- Cultural, social factors
- Only company profits
- Only competitor pricing
- Only government regulations
- Only product quality

78. What is a key reason for studying consumer behavior?

- To understand purchasing decisions
- To set company taxes purchasing decisions
- To choose office locations purchasing decisions
- To hire staff purchasing decisions
- To plan employee schedules purchasing decisions

79. Market research helps companies:

- Gather data about customers

- Only set prices customers
- Only design logos customers
- Only produce advertisements customers
- Only choose office locations customers

80. Primary market research includes:

- Surveys, interviews, focus groups
- Reading old newspapers groups
- Watching TV shows groups
- Competitor websites only groups
- Online forums only groups

81. A SWOT analysis in market research evaluates:

- Strengths, Weaknesses, Opportunities, Threats
- Sales, Workflows, Offers, Tactics
- Pricing, Placement, People, Performance
- Products, Promotions, Policies, People
- Plans, Work, Options, Targets

82. Product development focuses on:

- Creating new products
- Setting distribution channels only
- Advertising the product only
- Setting company salaries
- Designing office layouts

83. Product life cycle stages include:

- Introduction, Growth, Maturity, Decline
- Start, Middle, End, Review
- Plan, Execute, Control, Deliver
- Research, Design, Promote, Sell
- Launch, Develop, Market, Retire

84. A key responsibility of product managers is:

- Coordinating product strategy
- Only setting prices strategy
- Only choosing office location strategy
- Only hiring staff strategy
- Only managing inventory strategy

85. Advertising primarily aims to:

- Inform, persuade, and remind customers
- Only distribute products customers
- Only conduct market research customers
- Only set company policies customers
- Only increase sales customers

86. Sales promotion tools include:

- Discounts, coupons, free samples
- Office layout planning
- Employee training programs
- Financial audits
- Inventory management

87. Brand management focuses on:

- Maintaining brand equity
- Only product pricing
- Only packaging design
- Only logistics
- Only promotions

88. A strong brand helps a company:

- Differentiate itself from competitors
- Reduce office expenses competitors
- Increase employee turnover competitors
- Only reduce production costs competitors
- Only increase sales competitors

89. Digital marketing channels include:

- Social media, email
- Only newspapers publishing
- Only radio programs
- Only billboards
- Only flyers

90. Marketing analytics helps businesses to

- Measure performance
- Only hire staff
- Only design logos
- Only conduct surveys
- Only create ads

91. Choose the correct option. What do the 3 C's of international marketing environmental analysis stands for?

- Country,Currency and Culture
- Country,Climate and Competition
- Culture,Costs and Climate
- Currency, Climate and Costs
- Culture,Competition and Climate

92. Choose the correct answer. Who suggested product, pricing, place, promotion all these in a company that represents marketing mix?

- Neil Bordan
- Philip Kotler
- Nielsen
- Stephen Morse
- None of them

93. Choose the correct answer. Which of the following involves designing and manufacturing the container for products?

- Packaging
- Product line
- Branding
- Labelling
- All of them

94. Choose the suitable answer. Which of these is an example of digital marketing?

- Email campaigns
- Magazine ads
- Billboard advertising
- Trade shows
- None of them

95. Choose the suitable option. Which of the following is not part of the 4 Ps of marketing?

- Packaging
- Price
- Product
- Promotion

- None of them

96. Choose the correct answer. Which is the term for dividing a market into smaller groups based on shared characteristics?

- Market segmentation
- Market research
- Targeting
- Branding
- All of the above

97. Find the correct option. What is the primary goal of marketing?

- All of them
- To increase sales
- To build customer relationships
- To create brand awareness
- None of them

98. Choose the correct variant. MPR stands for..... ?

- Marketing public relations
- Measuring public relations
- Monitoring public relations
- Managing public relations
- None of them

99. Choose the correct option. What does “target market” mean?

- A group of potential customers
- A sales technique
- A specific location to sell products
- A competitor’s customers
- None of them

